



## Success Story - Project Management Oversight & Delivery

*RiverPoint's best-in-class IT project management solutions have enabled our clients to build high-value PMOs and deliver critical projects on time, on budget and of value. Read on to learn how we've helped clients develop enterprise-aligned project management solutions that yield measurable results.*

### **The Hartford Financial Services Group, Inc.**

The Hartford Financial Services Group, Inc. is one of the nation's largest investment and insurance companies, with 2002 revenues of \$16.4 billion. The company is a leading provider of investment products, life insurance and group benefits; automobile and homeowners products; and business property and casualty insurance.

#### **Challenge**

The Hartford's purchase of CNA Financial Corporation's group life, accident and disability portfolio necessitated an extensive data validation and conversion project for The Hartford.

#### **Solution**

RiverPoint contracted with Accenture and The Hartford to provide data validation services processed to ensure that the consolidation efforts were correct and successful. RiverPoint provided and integrated their project methodology and testing strategy processes along side The Hartford's Project Implementation Approach to increase project monitoring and communication. Adding to this unique blend of consulting services was the integration of RiverPoint's on-shore testing team and Accenture off-shore resources. This merger allowed RiverPoint to reduce project costs and deliver timely testing execution throughout the implementation.

#### **Results**

Under a very aggressive project schedule, RiverPoint was successful at meeting the goal to confirm the data conversion was correct and post-conversion clean-up was minimized.

The core conversion project consisted of the group life and accident insurance operations and was completed in eight months. Short and long-term disability conversion projects were completed six months later.



For more information on our services and solutions, visit us at [www.riverpoint.com](http://www.riverpoint.com).